## COMPANY NEWS



For Immediate Release	Associated Corporate Headquarters Addison, IL 60101 (630) 588-8800
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## Associated partners with Loyola University Chicago's Quinlan School of Business to increase awareness about the Material Handling Industry's impact on the Supply Chain

**ADDISON, IL, May 23, 2013** - In an effort to increase awareness about the value that the material handling industry provides to the supply chain, Associated has initiated partnerships with several prominent Universities over the last few years to provide graduate students with real world case studies. This year they partnered with Loyola University Chicago's Quinlan School of Business in an experiential learning project.

As part of a 500-year-old Jesuit tradition, Quinlan combines the pursuit of excellence with a commitment to service, values, and responsible leadership. They do this, in part, by providing their students with innovative learning experiences that prepare them for personal and professional success.

Given Quinlan's mission—and new focus on supply chain management—this project was a perfect fit for their graduate students working on their Master's in Supply Chain Management, the only such program in Illinois offered at an accredited business school. Quinlan's approach is to engage students in evaluating and analyzing real-world issues to reinforce and embed some of the skills they have acquired in their course curriculum.

This project was a focal point of Quinlan's Supply Chain Analytics course. Over the duration of this 10-week project, 20 Quinlan students were asked to evaluate some of Associated's current internal processes for analyzing their customer's lift truck fleets and recommend strategies to streamline them.

Quinlan students studied the industry, the company, and the applicable lift truck metrics. At the culmination of this project, they presented their findings to their professor and a group of Associated senior managers.

"Our students gained essential analytical experience working with Associated on an interesting, open-ended problem," said Maciek Nowak, PhD, director of the MS in Supply Chain Management at Quinlan. "While being exposed to a growing segment of the supply chain industry, the students developed techniques that will serve them well in any supply chain field they choose. I look forward to a continued partnership with Associated as our supply chain program grows."

In appreciation of the student's efforts, Associated has made a contribution to the Loyola Scholarship Fund.

"In addition to the great ideas and valuable insight these students provided, this project served as a platform to create awareness and appreciation of our industry. Increasing exposure to the academic community will ensure the availability of a continuing pool of talent that will sustain the industry's growth and success as well serve to educate future decision makers as to the value we bring to the buyers and users of our products and services," said Michael B. Romano, President/CEO, of Associated. "We are grateful for the opportunity to work with Quinlan on this mutually beneficial endeavor."



## **About Associated:**

Celebrating over 50 years of providing customers with innovative solutions that optimize space, labor and order fulfillment processes, Associated understands that handling materials in the supply chain should be more than material handling. By utilizing their unparalleled experience and industry best practices they are able to evaluate current methods and processes for storage, order fulfillment, labor and equipment utilization and recommend practical strategies to enhance its effectiveness and reduce overall cost.

Featuring leading edge engineering and lift truck fleet and labor optimization solutions to complement industry leading sales, service, rentals and parts, Associated has been the recipient of multiple awards in recognition of being a premier organization in the material handling industry.

## About Loyola University Chicago's Quinlan School of Business:

Focused on responsible leadership, the Quinlan School of Business at Loyola University Chicago offers undergraduate, graduate, and executive education in the heart of downtown Chicago, with campuses and partnerships in Rome, Beijing, and Ho Chi Minh City. Founded in 1922, the school was an early pioneer in Jesuit business education and, as such, is firmly rooted in a curriculum based on ethics. The school is named for Michael R. Quinlan, a double Loyola alumnus, who served as the chairman and CEO of McDonald's and is the current chairman of Loyola's Board of Trustees. To learn more about Loyola's Quinlan School of Business, visit twitter.com/LoyolaQuinlan, facebook.com/LoyolaQuinlan, and LUC.edu/Quinlan.

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For additional information about Associated, visit the company Web site at <u>www.associated-solutions.com</u> or call (877) 638-8002.

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