

## NEWS RELEASE

### Investing in the Future during Tough Economic Times

**ADDISON, IL, Oct. 9, 2009** - In an effort to increase awareness about the material handling industry, Associated Material Handling (Associated) has funded a new student lounge at the [Universal Technical Institute](#) (UTI) Glendale Heights campus located at 601 Regency Drive. In celebration of the completed space, a dedication ceremony for students was held at UTI on Friday, October 9th. For many years Associated has hired UTI graduates as field service technicians. To further educate emerging technicians about careers in the material handling industry, Associated offered to create for a new community space, which features nine workstations, computers with Internet access, wireless capability for laptop users, a learning center, and flat screen TVs.

“We are grateful to Associated for generously sponsoring the lounge, which gives our students a great place to study and relax,” said Pat Kellen, campus president of UTI Glendale Heights. “This is just another example of how the strong relationships UTI has across all the industries it serves enhances our student’s experience and training, and provides diverse career opportunities for graduates.”

Service support is one of the material handling industry’s most critical customer support functions. Today’s customers demand a high level of professionalism and communication, as well as technical ability. UTI graduates are trained to take this holistic approach when it comes to customer satisfaction.

Notwithstanding these difficult economic times, the continued growth and success of the material handling industry requires an investment in human talent, such as UTI students and graduates. This fulfills our industry’s commitment to provide sustainable value. Ultimately, the workforce of the future is our future.

“For the students and the academic community in general we hope this student lounge will create awareness for an industry in which the career opportunities are endless,” said Michael B. Romano, President/CEO, of Associated Material Handling.

#### **About Associated Material Handling:**

Founded in the Chicagoland area in 1960, Associated now serves its customers from six locations covering six states in the upper Midwest. Its 300+ employees proudly represent Raymond Narrow Aisle Lift Trucks and related material handling storage and picking solutions.



*(l-r), David LeMaster – Associated VP of New Business Development, Michael B. Romano – Associated President/CEO, Pat Kellen – UTI Campus President, Andy Konopka – Associated CFO.*

Associated's mission is to provide its customers with innovative logistics solutions that create sustainable value within their supply chain. They have become a leader in providing superior, cost effective material handling equipment, systems and support that optimize space, increase customer productivity, enhance safety and reduce costs. Featuring leading edge engineering and fleet management services to complement industry leading parts, sales, service, parts and rentals, Associated has been the recipient of multiple awards in recognition of being a premier organization in the material handling industry.

**Universal Technical Institute, Inc.**

Universal Technical Institute, Inc. (NYSE: UTI), the leading provider of technical education training for students seeking careers as professional automotive, diesel, collision repair, motorcycle and marine technicians, offers undergraduate degree, diploma and certificate programs at 10 campuses across the United States, and manufacturer-specific training programs that are sponsored by the manufacturer or dealer at dedicated training centers. Through its campus-based school system, Universal Technical Institute, Inc. offers specialized technical education programs through several well-known brands, including Universal Technical Institute (UTI), Motorcycle Mechanics Institute and Marine Mechanics Institute (MMI) and NASCAR Technical Institute (NASCAR Tech). For more information, visit [www.uti.edu](http://www.uti.edu).

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